



# GREENWOOD INDUSTRIES INC.

*Architectural Metal and Roofing Contractors*

6/17/21

Colliers Project Leaders / Southern N. E.  
135 New Road  
Madison, CT 06443  
Attn: Mr. John R. Koplas

RE: Westport Public Schools  
Saugatuck Elementary School  
Partial Roof Replacement #21

Dear John,

Pursuant to our phone conversation on Thursday June 17, 2021 and your email received on the same date regarding the above referenced project we provide the following.

Greenwood Industries is willing and able to hold it's proposed bid in the amount of \$1,311,000.00 (and inclusive of both alternates) for another year with the assumption that the work will occur in the Summer of 2022. Greenwood Industries will also purchase all of the materials necessary to complete the project as they become available upon proper execution of a contract. Greenwood is willing to store the materials for the project at no additional cost to the Town of Westport with the expectation of being paid for stored materials. Greenwood will also review and renegotiate any unit prices that may be disproportionate to industry standards and the other bids received.

We look forward to hopefully working with you on the project. Should you have any questions or require additional information, please do not hesitate to contact me.

Very Truly Yours,  
GREENWOOD INDUSTRIES, INC.

John D'Elia  
Vice President  
Phone: (508) 865-4040 Ext. 211