

Westport Public Schools 2020-2021	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Forecast	Forecast	Forecast	Forecast
	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	TOTAL
Adult Type A	1,275	2,072	855	1,069	1,445	932	2,074	1,400	1,800	1,100	14,022
Student A La Carte	50,510	25,348	8,915	12,014	17,848	17,935	43,719	31,836	23,000	13,000	244,125
<b>Total Meal Counts</b>	51,785	27,420	9,770	13,083	19,293	18,867	45,793	33,236	38,851	28,851	258,147
<i>Avg. Daily Meals</i>	3,237	1,246	1,086	872	1,206	1,887	2,410	3,021	2,428	2,885	1,793
Student A La Carte	58,776	82,149	28,567	37,111	57,316	57,817	178,847	110,000	142,000	85,000	837,583
Adult Type A	4,216	6,855	2,828	3,536	4,779	3,082	6,860	4,500	6,000	6,000	48,656
Other	63,788	1,691	918	2,626	1,717	1,562	2,152	1,000	5,000	2,000	82,454
<b>Total Sales</b>	126,780	90,695	32,313	43,273	63,812	62,462	187,859	115,500	153,000	93,000	968,693
<i>Avg. Daily Revenue</i>	7,924	4,123	3,590	2,885	3,988	6,246	9,887	10,500	9,563	9,300	6,727
Food Cost	65,864	41,827	21,934	22,796	28,345	24,495	80,620	49,000	63,500	37,500	435,881
Paper Cost	7,096	2,647	1,464	3,395	5,042	7,615	3,577	4,650	4,000	3,200	42,686
Volume Allowance	(3,539)	(8,990)	(7,724)	(4,160)	(5,231)	(9,141)	(7,319)	(7,000)	(6,000)	(6,000)	(65,104)
<b>Net Product Cost</b>	69,421	35,484	15,674	22,031	28,156	22,969	76,878	46,650	61,500	34,700	413,463
<i>Average PC % of Revenue</i>	54.8%	39.1%	48.5%	50.9%	44.1%	36.8%	40.9%	40.4%	40.2%	37.3%	42.7%
Direct Labor	50,144	35,323	11,176	16,254	29,976	21,639	42,251	24,550	36,000	22,600	289,914
Direct Labor T&B	45,934	16,751	8,159	10,280	13,347	10,647	16,509	10,100	12,000	10,000	153,727
<b>Total Direct Payroll</b>	96,078	52,074	19,335	26,534	43,323	32,287	58,760	34,650	48,000	32,600	443,641
<i>Avg. Daily Direct Labor</i>	6,005	2,367	2,148	1,769	2,708	3,229	3,093	3,150	3,000	3,260	3,081
Management Salary	43,830	9,891	6,677	(3,060)	7,238	7,819	10,640	8,142	8,500	8,900	108,576
Management T&B	19,321	5,520	3,084	3,533	4,292	4,501	4,634	4,708	4,506	4,494	58,593
<b>Total Supv Payroll</b>	63,151	15,411	9,761	473	11,530	12,320	15,274	12,850	13,006	13,394	167,169
<b>Total Personnel</b>	159,229	67,485	29,096	27,007	54,853	44,606	74,034	47,500	61,006	45,994	610,810
<b>Total Other Semi-Vari</b>	12,618	11,792	3,547	4,239	4,544	3,735	4,025	4,000	4,200	4,100	56,800
Administrative Fee	25,223	25,223	25,223	25,223	25,223	25,223	25,223	25,223	25,223	25,223	252,230
Management Fee	4,076	4,076	4,076	4,076	4,076	4,076	4,076	4,076	4,076	4,076	40,760
<b>Total Expenses</b>	270,567	144,060	77,616	82,576	116,852	100,610	184,236	127,449	156,005	114,093	1,374,064
<b>Period P/L</b>	(143,787)	(53,365)	(45,303)	(39,304)	(53,040)	(38,148)	3,623	(11,949)	(3,005)	(21,093)	(405,370)
<b>YTD P/L</b>	(143,787)	(197,152)	(242,455)	(281,758)	(334,798)	(372,946)	(369,323)	(381,272)	(384,277)	(405,370)	(405,370)
Operating Days	16	22	9	15	16	10	19	11	16	10	144