

INTEROFFICE MEMORANDUM

TO: ELIO LONGO
FROM: NATALIE CARRIGNAN
SUBJECT: BID RESULTS FOR BID #17-011-BOE
DATE: APRIL 21, 2017
CC: BUFFY BARRY, JONATHAN GRYAK

*Approved
 EJC
 5/3/17*

Below are the bid results for bid #17-011-BOE for the purchase of HPE networking equipment. I recommend awarding bid items #1 and #4 and add-alt items #1 and #4 to Frontier Communications. I recommend awarding bid item #2 and add-alt item #2 to JDL. They are the lowest, responsible bidders. I recommend awarding item #3 and add-alt item #3 to Apex Computer Systems. They bid the latest model of the product requested, the model in the bid specs has gone end of life. Please contact me with any questions.

Vendor/Item	HPE Authorized	Item 1 Extend Price	Item 2 Extended Price	Item 3 Extended Price	Item 4 Extended Price
4 Best Business Corp*	Yes	\$3,927.00	\$1,369.06	\$27,027.00	\$2,541.00
Apex Comp. Sys.	Yes	\$5,581.83	\$1,860.61	\$24,994.86	\$4,961.96
Frontier Comm.	Yes	\$5,491.17	\$1,832.27	\$27,521.34	\$4,886.40
Howard Technology		\$7,836.00	\$2,612.00	N/B	\$6,966.00
JDL Group	Yes	\$8,162.16	\$ 920.00	\$17,250.00	\$7,255.76
Lowest Bid		\$3,927.00	\$ 920.00	\$17,250.00	\$2,541.00
OM Office Supply		\$7,119.00	\$2,373.00	\$25,200.00	\$6,330.00
SAI Systems		\$7,407.00	\$2,469.00	\$29,466.00	\$6,588.00
Walker and Assoc.		\$8,040.33	\$2,680.11	\$31,808.28	\$7,147.44

Vendor/Item	HPE Authorized	Add-Alt 1	Add-Alt 2	Add-Alt 3	Add-Alt 4
4 Best Business Corp*	Yes	\$1,309.00	\$1,369.06	\$ 4,504.50	\$1,270.50
Apex Comp. Sys.	Yes	\$1,860.61	\$1,860.61	\$ 4,165.81	\$2,480.98
Frontier Comm.	Yes	\$1,830.39	\$1,832.27	\$ 4,586.89	\$2,443.20
Howard Technology		\$2,612.00	\$2,612.00	N/B	\$3,483.00
JDL Group	Yes	\$2,720.72	\$ 920.00	\$ 2,875.00	\$3,627.88
Lowest Bid		\$1,309.00	\$ 920.00	\$ 2,875.00	\$1,270.50
OM Office Supply		\$2,373.00	\$2,373.00	\$ 4,200.00	\$3,165.00
SAI Systems		\$2,469.00	\$2,469.00	\$ 4,911.00	\$3,294.00
Walker and Assoc.		\$2,680.11	\$2,680.11	\$ 5,301.38	\$3,573.72

*Vendor disqualified- no signature